

A Scalable Solution for Accounting Practices Looking to Improve Staff Utilization, Reduce Turnover and Foster Growth:

- » Web-based environment permits everyone to view, update and share information, from any Internet-connected computer
- » Available as a locally installed or hosted (SaaS) solution
- » Automatic e-mails notify staff and managers of critical system events and assignments
- » Option to combine time entry and forecasting into one, unified database
- » Integrates with the leading Time and Billing Systems
- » Custom reports provide instant status overviews of staff, tasks and engagements

- » Is it difficult to determine *who* can do *what* in your practice?
- » Would you like to improve the way you monitor staff experience and track career development?
- » Is your practice limited by inefficient communications during the staff engagement process?

Improve Staff Development

Track each staff member's previous engagements, training and expertise to assist the practice in achieving growth, enhancing job satisfaction and improving engagement outcomes. Identify gaps in order to help you improve utilization and strengthen each staff member's personal career path.

Balance Staff Utilization

Deliver *measurable* improvements in staff **utilization** and **satisfaction** by reducing downtime for some and over-allocation for others. Match the *right* staff member to the right task. **Resource Process Manager** helps you establish skill sets and correlate staff availability with task requirements and previous accountant engagements.

Simplify Scheduling

Stop wasting effort trying to manage staff engagements with tedious spreadsheets and archaic manual systems. View engagements and availability **on-line** with **Resource Process Manager's** straightforward staffing tools.

Share Knowledge Effectively

Unlike manual systems that isolate information on desktops or in spreadsheets which are difficult to share and update, FourthLink provides a **common platform** for staff and engagement data. Everyone views, updates and shares information in real time from any Internet-connected computer.

FourthLink's Resource Process Manager is *incredibly* easy to use. Within days of installation, you and your team will be reviewing skill sets, tracking opportunities, scheduling engagements, and running reports based on real-time, comprehensive views of your practice and team data.

Features include:

- » **Shared activity, tasks and engagements** on a collaborative platform: all staff can see and share engagement information
- » **Automatic E-mail notifications**— Staff can be notified of engagements and managers and accountants can be notified by the system of critical events.
- » **Custom reports** for instant status overviews of staff members, matters, tasks, and engagements





Proven Success

TIME ENTRY/FORECASTING

- Single Screen to Enter Worked Hours
- Forecast can be Entered Weekly to Update Schedule
- Integrates with leading Time and Billing software packages

SIMPLE SKILLS TRACKING

- Search by Availability, Skill Set and Experience Level
- Simple Display of Assigned and Un-Assigned Team Members
- Easily Assign Staff to Available Tasks

DYNAMIC REPORTING

- Fast, Up-to-the-Minute Management Reports
- Well Organized and Easy to Read
- Easy Export to Excel, HTML, PDF

RESOURCE TITLE	BILLING RATE	COST RATE	BUDGETED				PROJECTED				
			PROJECT HOURS	STANDARD BILL	STANDARD COST	MARGIN	PROJECT HOURS	STANDARD BILL	STANDARD COST	MARGIN	
Associate	\$100.00	\$95.00	16.00	\$1,600.00	\$1,520.00	\$80.00	5%	16.00	\$1,600.00	\$1,520.00	\$80.00
Consultant-Systems	\$165.16	\$125.00	31.25	\$5,161.25	\$3,906.25	\$1,255.00	24%	31.25	\$5,161.25	\$3,906.25	\$1,255.00
Principal	\$279.55	\$250.00	25.25	\$7,058.75	\$6,312.50	\$746.25	11%	30.25	\$8,308.75	\$7,562.50	\$746.25
QA Analyst	\$85.00	\$55.00	6.00	\$510.00	\$330.00	\$180.00	35%	6.00	\$510.00	\$330.00	\$180.00
Senior Manager	\$165.00	\$120.00	8.00	\$1,320.00	\$960.00	\$360.00	27%	8.00	\$1,320.00	\$960.00	\$360.00
Senior Tax Preparer	\$185.00	\$100.00	16.25	\$3,006.25	\$1,625.00	\$1,381.25	46%	16.25	\$3,006.25	\$1,625.00	\$1,381.25
TOTAL CHARGE:			102.75	\$18,656.25	\$14,653.75	\$4,002.50	21%	107.75	\$19,906.25	\$15,903.75	\$4,002.50



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