

### A Scalable Solution for IT and Consulting Firms Seeking to Improve Staff Utilization, Reduce Turnover, and Foster Growth:

- » Browser-based environment permits everyone to view, update and share information, from *any* Internet-connected computer
- » Available as a locally installed or hosted (SaaS) solution
- » Automatic e-mails notify staff and managers of critical system events
- » Option to combine time entry and forecasting into one, unified database
- » Integrates with the leading Time and Billing Systems
- » Custom reports provide instant status overviews of staff, tasks and projects

- » Is it difficult to determine *who* can do *what* in your firm?
- » Would you like to improve the way you monitor staff experience and track career development?
- » Is your IT or Consulting firm limited by inefficient communications during the project staffing process?

### Improve Staff Development

Track each staff member's skillsets, previous projects, training, and experience to assist your firm in achieving growth, enhancing job satisfaction, and improving project outcomes. Identify gaps in projects or opportunities to help you improve each staff member's utilization and personal career path.

### Balance Staff Utilization

Deliver *measurable* improvements in staff **utilization** and **satisfaction** by reducing downtime for some and over-allocation for others. Match the *right* staff member to the *right* task. **IT/Consulting Resource Process Manager™** helps you establish skill sets and correlate staff availability with task requirements and previous projects.

### Simplify Scheduling

Stop wasting effort managing projects with tedious spreadsheets and archaic manual systems. View projects and availability **on-line** with **IT/Consulting Resource Process Manager™**'s straightforward staffing tools.

### Share Knowledge Effectively

Unlike manual systems that isolate information on desktops or in spreadsheets which are difficult to share and update, **IT/Consulting Resource Process Manager™** provides a **common platform** for staff and project data. Everyone views, updates and shares real time information from any Internet-connected computer.

**FourthLink's IT/Consulting Resource Process Manager™** is *incredibly* easy to use. Within days of installation, you and your team will be reviewing skill sets, tracking opportunities, making projects, and running reports based on real-time, comprehensive views of your firm and team data.

Features include:

- » **Shared activity, tasks and projects** on a collaborative platform: all staff can see and share project information
- » **Automatic E-mail notifications**—Staff can be notified of projects and managers and accountants can be notified by the system of critical events.
- » **Custom reports** for instant status overviews of staff members, tasks, and projects



# Proven Success

## TIME ENTRY/FORECASTING

- Single Screen to Enter Worked Hours
- Forecast can be Entered Weekly to Update Schedule
- Integrates with leading Time and Billing software packages

## SIMPLE SKILLS TRACKING

- Search by Availability, Skill Set and Experience Level
- Simple Display of Assigned and Un-Assigned Team Members
- Easily Assign Staff to Available Tasks

## DYNAMIC REPORTING

- Fast, Up-to-the-Minute Management Reports
- Well Organized and Easy to Read
- Easy Export to Excel, HTML, PDF

RESOURCE TITLE	BILLING RATE	COST RATE	BUDGETED				PROJECTED				
			PROJECT HOURS	STANDARD BILL	STANDARD COST	MARGIN	PROJECT HOURS	STANDARD BILL	STANDARD COST	MARGIN	
Associate	\$100.00	\$95.00	16.00	\$1,600.00	\$1,520.00	\$80.00	5%	16.00	\$1,600.00	\$1,520.00	\$80.00
Consultant-Systems	\$165.16	\$125.00	31.25	\$5,161.25	\$3,906.25	\$1,255.00	24%	31.25	\$5,161.25	\$3,906.25	\$1,255.00
Principal	\$279.55	\$250.00	25.25	\$7,058.75	\$6,312.50	\$746.25	11%	30.25	\$8,308.75	\$7,562.50	\$746.25
QA Analyst	\$85.00	\$55.00	6.00	\$510.00	\$330.00	\$180.00	35%	6.00	\$510.00	\$330.00	\$180.00
Senior Manager	\$165.00	\$120.00	8.00	\$1,320.00	\$960.00	\$360.00	27%	8.00	\$1,320.00	\$960.00	\$360.00
Senior Tax Preparer	\$185.00	\$100.00	16.25	\$3,006.25	\$1,625.00	\$1,381.25	46%	16.25	\$3,006.25	\$1,625.00	\$1,381.25
TOTAL CHARGE:			102.75	\$18,656.25	\$14,653.75	\$4,002.50	21%	107.75	\$19,906.25	\$15,903.75	\$4,002.50



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